

## Company Fact Sheet

Based in the heart of the Central Valley, The Save Mart Companies is committed to sourcing a wide variety of local products to ensure that 'fresh comes first' for neighborhoods throughout Northern/Central California and Northern Nevada. The company employs nearly 16,000 team members and operates 207 traditional and price impact stores under the banners of Save Mart, Lucky, Lucky California, FoodMaxx, S-Mart Foods, and Maxx Value Foods. In addition to its retail operation, The Save Mart Companies owns and operates distribution centers in Roseville and Turlock. The company also operates Smart Refrigerated Transport and is a voting partner in Super Store Industries (SSI), which owns and operates a distribution center in Lathrop, Mid Valley Dairy in Fairfield, and Sunnyside Farms ice cream plant in Turlock.

### Annual Sales - 2016

\$4.2 Billion

### About 16,000 Employees

Unions representing our employees—

- U.F.C.W. (Local 8, Local 5, Local 770, Local 101, Local 648)
- Teamsters (Local 150, Local 315)
- S.E.I.U. (Local 1877)
- Machinist Automotive Trades District (Local 1173)

### Division Headquarters

**Save Mart Corporate Headquarters:** 1800 Standiford Ave., Modesto, CA 95350

**Lucky Division Headquarters:** 6375 Clark Ave., Dublin, CA 94568

**FoodMaxx Division Headquarters:** 1600 Yosemite Blvd., Modesto, CA 95354

### Stores

**Nevada:** 9 stores  
**California:** 198 stores  
**TOTAL:** **207 stores**

**Save Mart:** 79 Full-service stores  
**S-Mart Foods:** 4 Full-service stores (Stockton/Lodi)  
**Lucky:** 69 Full-service stores (Greater San Francisco Bay Area)  
**FoodMaxx:** 54 Price-impact stores  
**Maxx Value:** 1 Price-impact store

### Executive Team

- Nicole Piccinini Pesco, Chief Executive Officer
- Steve Junqueiro, Co-President & Chief Operations Officer
- Greg Hill, Co-President & Chief Financial Officer
- Chris McGarry, Head of Strategy Office

## Distribution Infrastructure

- **Super Store Industries** (Lathrop, CA; [www.ssi.com](http://www.ssi.com)) has 900,000 sq. ft. of frozen, refrigerated, and dry storage space. It uses the combined buying power of more than one privately-owned grocery chain, including voting partner Save Mart Supermarkets, to purchase or produce products at the lowest possible cost without sacrificing quality. SSI owns and operates Sunnyside Farms Dairies (Fairfield and Turlock, CA).
- **Yosemite Wholesale** (Merced, CA) is 220,000 sq. ft. with refrigerated and dry goods.
- **Roseville Save Mart Distribution Center** is 420,000 sq. ft. with refrigerated and dry goods.
- **SMART Refrigerated Transport** (Lathrop, CA) is a trucking firm that transports dry groceries, frozen foods, ice, and novelties to all of Save Mart Supermarkets' stores.

## Social Responsibility

### Shares powered by eScrip: Committed to give \$4.5 Million

A program designed to Support the Humanities, Arts, Recreation, Education, and Sports in the communities that have Save Mart, Lucky, S-Mart Foods, and FoodMaxx stores. Each time a shopper checks out, a designated school, church, or nonprofit organization receives a donation equal to up to three percent of qualified purchases.

**Charitable In-Store Campaigns-2016: \$361,000** for children's hospitals and local food banks

**Community Events Donations 2016: \$176,405** for school/non-profit auction and food items

**2016 CARES Grants: \$310,000** for non-profits with infrastructure/program needs

### Food Waste Reduction/Recycling for 2016:

#### **Save Mart diverts more than 85% of stores' waste out of landfills each year**

- Perishable Recovery Program: **6.3 million pounds** to Feeding America local food banks
- Composting : **19,636 tons**, started program in 1997
- Cardboard Recycling: **36,000 tons**
- Soft Plastic Recycling: **961 tons**

### Sustainability

- **EVgo**: 31 fast-charging & 2 regular charging stations for electric vehicles in 14 cities; several more planned this year  
Fremont store is home to one of the nation's largest EV fast-charging sites
- **California Safe Soil**: turns organic food scraps to liquid fertilizer in 3 hours, which farmers can use to grow next crop

### Major Sponsorships:

Toyota/Save Mart 350 NASCAR Race	Golden State Warriors
Chinese New Year/Flower Festival – San Francisco	Dragon Boat Festival – Oakland
Hot August Nights- Reno	Big Fresno Fair
California State Fair	Run to Feed the Hungry - Sacramento
Cinco de Mayo Festival –San Jose/Fresno	Fresno Grizzlies/Modesto Nuts –Minor League
Modesto Marathon & Love Modesto	Farm to Fork—Sacramento
The Grape Escape – Sacramento	

## Contacts

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