

## COMPANY FACT SHEET

Based in the heart of the Central Valley, Save Mart Supermarkets is committed to sourcing a wide variety of local products ensures that 'fresh comes first' for neighborhoods throughout Northern California and Northern Nevada. The company employs over 16,000 team members and operates 213 traditional and price impact stores under the banners of Save Mart, Lucky, FoodMaxx, S-Mart Foods, and Maxx Value Foods. In addition to its retail operation, Save Mart owns and operates two distribution centers, Smart Refrigerated Transport, Yosemite Wholesale Warehouse, and is a voting partner in Super Store Industries (SSI)—which owns and operates a distribution center in Lathrop, Mid Valley Dairy in Fairfield, and Sunnyside Farms ice cream plant in Turlock.

### Annual Sales

\$4.5 Billion

### Over 16,000 Employees

Unions representing our employees—

- U.F.C.W. (Local 8, Local 5, Local 770, Local 101, Local 648)
- Teamsters (Local 150, Local 315)
- S.E.I.U. (Local 1877)
- Machinist Automotive Trades District (Local 1173)

### Stores

**Nevada:** 9 stores

**California:** 204 stores **TOTAL: 211**

**Save Mart:** 82 Full-service stores

**S-Mart Foods:** 6 Full-service stores (Stockton/Lodi)

**Lucky:** 71 Full-service stores (Greater San Francisco Bay Area)

**FoodMaxx:** 51 Price-impact stores

**MaxxValue:** 1 Price-impact store

### Distribution Infrastructure

- **Super Store Industries** (Lathrop, CA; [www.ssica.com](http://www.ssica.com)) has 900,000 sq. ft. of frozen, refrigerated, and dry storage space. It uses the combined buying power of more than one privately-owned grocery chain, including voting partner Save Mart Supermarkets, to purchase or produce products at the lowest possible cost without sacrificing quality. SSI owns and operates Sunnyside Farms Dairies (Fairfield and Turlock, CA).
- **Yosemite Wholesale** (Merced, CA) is 220,000 sq. ft. with refrigerated and dry goods.
- **Roseville Save Mart Distribution Center** is 420,000 sq. ft. with refrigerated and dry goods.
- **Vacaville Save Mart Distribution Center** is 800,000 sq. ft. with dry goods only.
- **SMART Refrigerated Transport** (Lathrop, CA) is a trucking firm that transports dry groceries, frozen foods, ice, and novelties to all of Save Mart Supermarkets' stores.

### **Executive Team**

- Nicole Piccinini Pesco, Co-President & Chief Strategy and Branding Officer
- Greg Hill, Co-President & Chief Financial Officer
- Steve Junqueiro, Co-President & Chief Operations Officer
- James Orr, Senior Vice-President of Supply Chain
- James Sims, Vice President of Information Technology
- Cary Mergele, Vice President & General Counsel
- Randy Slenz, General Manager, Save Mart
- Frank Capps, General Manager, Food Maxx
- Mike Haaf, General Manager, Lucky

### **Annual Charitable Giving**

#### **SHARES: \$4.5 Million**

A card-based program designed to **S**upport the **H**umanities, **A**rts, **R**ecreation, **E**ducation, and **S**ports in the communities that have Save Mart, Lucky, S-Mart Foods, and FoodMaxx stores. Each time a cardholder uses his or her card, a designated school, church, or nonprofit organization receives a donation equal to up to three percent of the cardholder's purchase.

#### **2014 Charitable Campaigns:\$550,000\***

\*Benefiting children's hospitals, American Heart Association, and local food banks.

- Community event donations: \$100,406 - School/non-profit auction and food items.
- Community giving: \$250,000 – Product or gift cards to support local events
- CARES Foundation: \$200,000 – Grants for improvements to the community, arts, recreation, education and sports

## Food Waste Reduction/Recycling

***Save Mart diverting 85% of stores' waste out of landfills each year***

- Perishable Recovery Program\* - **1.95M tons** to Feeding America local food banks
- Composting\* - **22,187 tons** for 2013, started program in 1997
- Cardboard Recycling: **45,000 tons**
- Plastic Recycling: **1.2M pounds**

## Major Sponsorships

Event	Sponsor
Toyota/Save Mart 350 NASCAR Race	Golden State Warriors
Chinese New Year/Flower Festival - SF	Dragon Boat Festival - SF
Hot August Nights- Reno	Big Fresno Fair
California State Fair	Sacramento Gold Rush Days
Cinco de Mayo Festival –San Jose/Fresno	Festival Del Sol- Santa Clara
Fresno Grizzlies/Modesto Nuts–Minor League	Modesto and Oakland Marathons
The Grape Escape – Sacramento	Farm to Fork—Sacramento