



## Company Fact Sheet

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Based in the heart of the Central Valley, The Save Mart Companies (TSMC) is committed to sourcing a wide variety of local products ensuring that 'fresh comes first' for neighborhoods throughout Northern/Central California and Northern Nevada. The company employs over 14,000 team members and operates 214 traditional and price impact stores under the banners of Save Mart, Lucky, FoodMaxx, S-Mart Foods, and Maxx Value Foods. In addition to its retail operation, TSMC owns and operates two distribution centers, Smart Refrigerated Transport, Yosemite Wholesale Warehouse, and is a voting partner in Super Store Industries (SSI)—which owns and operates a distribution center in Lathrop, Mid Valley Dairy in Fairfield, and Sunnyside Farms ice cream plant in Turlock.

### Annual Sales

\$4.5 Billion

### Over 14,000 Employees

Unions representing our employees—

- U.F.C.W. (Local 5, Local 8, Local 648, Local 711, Local 770)
- Teamsters (Local 150, Local 315, Local 386)

### Stores

**Nevada:** 9 stores  
**California:** 205 stores    **TOTAL: 214**

**Save Mart:** 95 Full-service stores  
**S-Mart Foods:** 5 Full-service stores (Stockton/Lodi)  
**Lucky:** 61 Full-service stores (Greater San Francisco Bay Area)  
**FoodMaxx:** 52 Price-impact stores  
**MaxxValue:** 1 Price-impact store

### Distribution Infrastructure

- **Super Store Industries** (Lathrop, CA; [www.ssi.com](http://www.ssi.com)) has 900,000 sq. ft. of frozen, refrigerated, and dry storage space. It uses the combined buying power of more than one privately-owned grocery chain, including voting partner Save Mart Supermarkets, to purchase or produce products at the lowest possible cost without sacrificing quality. SSI owns and operates Sunnyside Farms Dairies (Fairfield and Turlock, CA).
- **Yosemite Wholesale** (Merced, CA) is 220,000 sq. ft. with refrigerated and dry goods.
- **Roseville Save Mart Distribution Center** is 420,000 sq. ft. with refrigerated and dry goods.
- **SMART Refrigerated Transport** (Lathrop, CA) is a trucking firm that transports dry groceries, frozen foods, ice, and novelties to all of Save Mart Supermarkets' stores.



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### Executive Team

- Nicole Piccinini Pesco: Chief Executive Officer (CEO)
- Greg Hill: Executive Vice President & Chief Financial Officer (CFO)
- Chris McGarry: Executive Vice President & Chief Administrative Officer (CAO)
- Frank Capps: Senior Vice President of Retail Operations
- Cary Mergele: Vice President & General Council
- Carrie Rasmussen: Vice President of Information Technology
- James Orr: Vice President of Supply Chain
- Hal Levitt: Vice President, Retail Operations, Save Mart
- Charla Giles: Vice President, Retail Operations, FoodMaxx
- Woody Hunter: Vice President, Retail Operations, Lucky

### Annual Charitable Giving

#### SHARES: \$4.5 Million

A card-based program designed to Support the Humanities, Arts, Recreation, Education, and Sports in the communities that have Save Mart, Lucky, S-Mart Foods, and FoodMaxx stores. Each time a cardholder uses his or her card, a designated school, church, or nonprofit organization receives a donation equal to three percent of the cardholder's purchase.

#### 2017 Charitable Campaigns: \$2,407,000\*

\*Benefiting children's hospitals, American Heart Association, and local food banks.

- Community event donations: \$125,000\* \*School/non-profit auction and food items.
- Community giving: \$181,000 – Product or gift cards to support local events
- CARES Foundation: \$211,000 – Grants for improvements to the community, arts, recreation, education and sports

### Food Waste Reduction / Recycling

#### *Save Mart diverting 85% of stores' waste out of landfills each year*

- Perishable Recovery Program – **6.4 million pounds for 2017** to Feeding America local food banks
- Composting - **21,000 tons** for 2017, started program in 1997
- Cardboard Recycling: **40,740 tons for 2017**
- Soft Plastic Recycling: **1,750 tons for 2017**



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### Major Sponsorships

#### **Major Sponsorships:**

Toyota/Save Mart 350 NASCAR Race  
Chinese New Year/Flower Festival - SF  
Big Fresno Fair  
The Fresno Grizzlies- Minor League  
Farm to Fork- Sacramento  
Stanislaus County Fair  
Red Bluff Round-Up

Golden State Warriors  
Dragon Boat Festival - SF  
California State Fair  
The Modesto Nuts- Minor League  
San Joaquin Asparagus Festival  
Cinco de Mayo Festival –San Jose/Fresno  
Gallo Center of the Arts

### Contacts

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